# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): April 19, 2022

### Interactive Brokers Group, Inc.

(Exact Name of Registrant as Specified in its Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 001-33440 (Commission File Number) **30-0390693** (I.R.S. Employer Identification Number)

One Pickwick Plaza, Greenwich, Connecticut 06830

(Address of Principal Executive Offices) (Zip Code)

(203) 618-5800

(Registrant's Telephone Number, Including Area Code)

#### Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

prov	risions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pro common communications revisions revisions to Pula 12a 4(a) under the Evolution Act (17 CEP 240 12a 4(a))

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following

☐ Pre-commencement communications pursuant to Rule 13e-4(c) u	ander the Exchange Act (17 CFR 240.13e-4(c))	
Title of each class	Trading Symbol	Name of the exchange on which registered
Class A common stock, par value \$.01 per share	IBKR	The Nasdaq Global Select Market
Indicate by check mark whether the registrant is an emerging growth of the Securities Exchange Act of 1934 (240.12b-2 of this chapter).  Emerging growth company   If an emerging growth company, indicate by check mark if the registrestandards provided pursuant to Section 13(a) of the Exchange Act.	ant has elected not to use the extended transition	• /

#### Item 2.02. Results of Operations and Financial Condition.

On April 19, 2022, Interactive Brokers Group, Inc. (the "Company") issued a press release reporting its financial results for the first quarter ended March 31, 2022. A copy of the press release is furnished as Exhibit 99.1 to this report and incorporated herein by reference. All of the information furnished in this report (including Exhibit 99.1 hereto) shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and unless expressly set forth by specific reference in such filings, shall not be incorporated by reference in any filing under the Securities Act of 1933, as amended, whether made before or after the date hereof and regardless of any general incorporation language in such filings.

#### Item 9.01. Financial Statements and Exhibits.

- (d) Exhibits
- 99.1 Press Release dated April 19, 2022.
- 104 Cover Page Interactive Data File (the cover page XBRL tags are embedded within the Inline XBRL Document).

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# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: April 19, 2022

INTERACTIVE BROKERS GROUP, INC.

By: /s/ Paul J. Brody

Name: Paul J. Brody

Title: Chief Financial Officer, Treasurer

and Secretary

#### INTERACTIVE BROKERS GROUP ANNOUNCES 1Q2022 RESULTS

# GAAP DILUTED EPS OF \$0.74, ADJUSTED¹ EPS OF \$0.82 GAAP NET REVENUES OF \$645 MILLION, ADJUSTED NET REVENUES OF \$692 MILLION

GREENWICH, CONN, April 19, 2022 — Interactive Brokers Group, Inc. (Nasdaq: IBKR), an automated global electronic broker, announced results for the quarter ended March 31, 2022.

Reported diluted earnings per share were \$0.74 for the current quarter and \$0.82 as adjusted. For the year-ago quarter, reported diluted earnings per share were \$1.16 and \$0.98 as adjusted.

Reported net revenues were \$645 million for the current quarter and \$692 million as adjusted. For the year-ago quarter, reported net revenues were \$893 million and \$796 million as adjusted.

Reported income before income taxes was \$394 million for the current quarter and \$441 million as adjusted. For the year-ago quarter, reported income before income taxes was \$639 million and \$542 million as adjusted.

#### **Financial Highlights**

(All comparisons are to the year-ago quarter.)

- Commission revenue decreased 15% to \$349 million on customer stock volume that dropped from an unusually active trading period last year, but was aided by higher customer options and futures trading volumes.
- Net interest income decreased 8% to \$282 million on a decline in securities lending activity, partially offset by gains on margin lending and segregated cash balances.
- Other income decreased \$159 million to a loss of \$39 million. This decrease was mainly comprised of the non-recurrence of a \$99 million gain related to our strategic investment in Up Fintech Holding Limited ("Tiger Brokers"), \$29 million related to our U.S. government securities portfolio, and \$16 million related to our currency diversification strategy.
- Reported pretax profit margin was 61% for the current quarter and 64% as adjusted. For the year-ago quarter, reported pretax margin was 72% and 68% as adjusted.
- Total equity of \$10.5 billion.

The Interactive Brokers Group, Inc. Board of Directors declared a quarterly cash dividend of \$0.10 per share. This dividend is payable on June 14, 2022, to shareholders of record as of June 1, 2022.

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<sup>&</sup>lt;sup>1</sup> See the reconciliation of non-GAAP financial measures starting on page 9.

#### **Business Highlights**

(All comparisons are to the year-ago quarter.)

- Customer accounts increased 36% to 1.81 million.
- Customer equity grew 8% to \$355.9 billion.
- Total DARTs<sup>2</sup> decreased 24% to 2.52 million.
- Cleared DARTs decreased 25% to 2.23 million.
- Customer credits increased 9% to \$92.5 billion.
- Customer margin loans increased 14% to \$48.2 billion.

#### **Effects of Foreign Currency Diversification**

In connection with our currency diversification strategy, we base our net worth in GLOBALs, a basket of 10 major currencies in which we hold our equity. In this quarter, our currency diversification strategy decreased our comprehensive earnings by \$59 million, as the U.S. dollar value of the GLOBAL decreased by approximately 0.56%. The effects of the currency diversification strategy are reported as components of (1) Other Income (loss of \$18 million) and (2) Other Comprehensive Income (loss of \$41 million).

#### **Conference Call Information:**

Interactive Brokers Group, Inc. will hold a conference call with investors today, April 19, 2022, at 4:30 p.m. ET to discuss its quarterly results. Investors who would like to listen to the conference call live should dial 877-324-1965 (U.S. domestic) and 631-291-4512 (international). The number should be dialed approximately ten minutes prior to the start of the conference call. Ask for the "Interactive Brokers Conference Call." The conference call will also be accessible simultaneously, and through replays, as an audio webcast through the Investor Relations section of the Interactive Brokers web site, www.interactivebrokers.com/ir.

#### **About Interactive Brokers Group, Inc.:**

Interactive Brokers Group affiliates provide automated trade execution and custody of securities, commodities and foreign exchange around the clock on over 150 markets in numerous countries and currencies, from a single unified platform to clients worldwide. We service individual investors, hedge funds, proprietary trading groups, financial advisors and introducing brokers. Our four decades of focus on technology and automation has enabled us to equip our clients with a uniquely sophisticated platform to manage their investment portfolios. We strive to provide our clients with advantageous execution prices and trading, risk and portfolio management tools, research facilities and investment products, all at low or no cost, positioning them to achieve superior returns on investments. For the fifth consecutive year, Barron's ranked Interactive Brokers #1 with 5 out of 5 stars in its March 25, 2022. Best Online Brokers Review.

#### **Cautionary Note Regarding Forward-Looking Statements:**

The foregoing information contains certain forward-looking statements that reflect the Company's current views with respect to certain current and future events and financial performance. These forward-looking statements are and will be, as the case may be, subject to many risks, uncertainties and factors relating to the Company's operations and business environment which may cause the Company's actual results to be materially different from any future results, expressed or implied, in these forward-looking statements. Any forward-looking statements in this release are based upon information available to the Company on the date of this release. The Company does not undertake to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any statements expressed or implied therein will not be realized. Additional information on risk factors that could potentially affect the Company's financial results may be found in the Company's filings with the Securities and Exchange Commission.

For Interactive Brokers Group, Inc. Investors: Nancy Stuebe, investor-relations@ibkr.com or Media: Rob Garfield, media@ibkr.com.

<sup>&</sup>lt;sup>2</sup> Daily average revenue trades (DARTs) are based on customer orders.

# Three Months Ended March 31,

2022 2021		
	2021	
(in millions, except share and per share da		
9 \$	412	
3	56	
<u> </u>	120	
3	588	
2	390	
))	(85)	
2	305	
5	893	
1	68	
1	97	
2	20	
8	8	
8	59	
1	2	
1	254	
4	(20)	
4	639	
8	53	
6	586	
3	479	
3 \$	107	
4 \$	1.18	
	1.16	
· —	1110	
7	90,789,321	
6	91,766,142	

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Three Months
Ended March 31.

		Eliaca Maniera Ca,		
		2022	2021	
	(in	(in millions, except share and per share data		
Comprehensive income:				
Net income available for common stockholders	\$	73 \$	107	
Other comprehensive income:				
Cumulative translation adjustment, before income taxes		(10)	(17)	
Income taxes related to items of other comprehensive income		-	-	
Other comprehensive loss, net of tax		(10)	(17)	
Comprehensive income available for common stockholders	\$	63 \$	90	
Comprehensive earnings per share:				
Basic	\$	0.65 \$	0.99	
Diluted	\$	0.64 \$	0.98	
Weighted average common shares outstanding:				
Basic		98,226,147	90,789,321	
Diluted		99,224,776	91,766,142	
Comprehensive income attributable to noncontrolling interests:				
Net income attributable to noncontrolling interests	\$	293 \$	479	
Other comprehensive income - cumulative translation adjustment	-	(31)	(59)	
Comprehensive income attributable to noncontrolling interests	\$	262 \$	420	

			March 31, 2022	December 31, 2021
		_	(in mi	llions)
Assets				
Cash and cash equivalents		\$	2,667	
Cash - segregated for regulatory purposes			24,581	22,888
Securities - segregated for regulatory purposes			24,350	15,121
Securities borrowed			4,445	3,912
Securities purchased under agreements to resell			6,268	4,380
Financial instruments owned, at fair value			577	673
Receivables from customers, net of allowance for credit losses			48,306	54,935
Receivables from brokers, dealers and clearing organizations			2,188	3,771
Other assets			1,041	1,038
Total assets		\$	114,423	\$ 109,113
Liabilities and equity				
Zimbinites und equity				
Liabilities				
Short-term borrowings		\$	11	*
Securities loaned			11,379	11,769
Securities sold under agreements to repurchase			300	-
Financial instruments sold but not yet purchased, at fair value			190	182
Other payables:				
Customers			91,097	85,634
Brokers, dealers and clearing organizations			230	557
Other payables			734	722
		_	92,061	86,913
Total liabilities		_	103,941	98,891
Equity				
Stockholders' equity			2,456	2,395
Noncontrolling interests			8,026	7,827
Total equity		_	10,482	10,222
Total liabilities and equity		\$	114,423	
	March 31,	2022	Dacamba	er 31, 2021
Ownership of IBG LLC Membership Interests	Interests	%	Interests	%
Ownership of 1DG LLC Membership interests	Interests	70	Interests	70
IBG, Inc.	98,280,127	23.5%	98,230,127	23.5%
Noncontrolling interests (IBG Holdings LLC)	319,880,492	76.5%	319,880,492	76.5%
Total IBG LLC membership interests	418,160,619	100.0%	418,110,619	100.0%

# TRADE VOLUMES:

(in 000's, except %)

	Cleared Customer	<b>%</b>	Non-Cleared Customer	%	Principal	%	Total	%	Avg. Trades
Period	Trades	Change	Trades		Trades		Trades	70 Change	per U.S.
		Change		Change		Change		Change	Trading Day
2019	302,289		26,346		17,136		345,771		1,380
2020	620,405	105%	56,834	116%	27,039	58%	704,278	104%	2,795
2021	871,319	40%	78,276	38%	32,621	21%	982,216	39%	3,905
1Q2021	273,985		24,079		8,418		306,482		5,024
1Q2022	212,818	(22%)	20,671	(14%)	9,225	10%	242,714	(21%)	3,915
4Q2021	207,457		19,961		8,001		235,419		3,707
1Q2022	212,818	3%	20,671	4%	9,225	15%	242,714	3%	3,915

# **CONTRACT AND SHARE VOLUMES:**

(in 000's, except %)

# TOTAL

	Options	%	Futures <sup>1</sup>	%	Stocks	%
Period	(contracts)	Change	(contracts)	Change	(shares)	Change
2019	390,739		128,770		176,752,967	
2020	624,035	60%	167,078	30%	338,513,068	92%
2021	887,849	42%	154,866	(7%)	771,273,709	128%
1Q2021	231,797		40,868		308,934,824	
1Q2022	245,343	6%	53,570	31%	97,406,991	(68%)
4Q2021	244,349		41,997		117,410,095	
1Q2022	245,343	0%	53,570	28%	97,406,991	(17%)

# ALL CUSTOMERS

	Options	%	Futures <sup>1</sup>	%	Stocks	%
Period	(contracts)	Change	(contracts)	Change	(shares)	Change
2019	349,287		126,363		167,826,490	
2020	584,195	67%	164,555	30%	331,263,604	97%
2021	852,169	46%	152,787	(7%)	766,211,726	131%
1Q2021	221,898		40,361		306,165,385	
1Q2022	234,790	6%	52,728	31%	95,990,985	(69%)
4Q2021	235,400		41,318		116,546,652	
1Q2022	234,790	(0%)	52,728	28%	95,990,985	(18%)

### CLEARED CUSTOMERS

CLEARED CUSTO	OMERS					
	Options	%	Futures <sup>1</sup>	%	Stocks	%
Period	(contracts)	Change	(contracts)	Change	(shares)	Change
2019	302,068		125,225		163,030,500	
2020	518,965	72%	163,101	30%	320,376,365	97%
2021	773,284	49%	151,715	(7%)	752,720,070	135%
1Q2021	202,583		40,019		301,675,030	
1Q2022	212,628	5%	52,264	31%	92,860,481	(69%)
4Q2021	213,143		41,096		113,441,967	
1Q2022	212,628	(0%)	52,264	27%	92,860,481	(18%)

<sup>&</sup>lt;sup>1</sup> Includes options on futures.

# INTERACTIVE BROKERS GROUP, INC. AND SUBSIDIARIES OPERATING DATA, CONTINUED

# PRINCIPAL TRANSACTIONS

	Options	%	Futures <sup>1</sup>	%	Stocks	%
Period	(contracts)	Change	(contracts)	Change	(shares)	Change
2019	41,452		2,407		8,926,477	
2020	39,840	(4%)	2,523	5%	7,249,464	(19%)
2021	35,680	(10%)	2,079	(18%)	5,061,983	(30%)
1Q2021	9,899		507		2,769,439	
1Q2022	10,553	7%	842	66%	1,416,006	(49%)
4Q2021	8,949		679		863,443	
1Q2022	10,553	18%	842	24%	1,416,006	64%

<sup>&</sup>lt;sup>1</sup> Includes options on futures.

#### CUSTOMER STATISTICS

CUSTOMER STATISTICS				
Year over Year		1Q2022	1Q2021	% Change
Total Accounts (in thousands)		1,809	 1,325	36%
Customer Equity (in billions) <sup>1</sup>	\$	355.9	\$ 330.6	8%
Cleared DARTs (in thousands)		2,234	2,964	(25%)
Total Customer DARTs (in thousands)		2,522	3,308	(24%)
Cleared Customers	_			
Commission per Cleared Commissionable Order <sup>2</sup>	\$	2.57	\$ 2.31	11%
Cleared Avg. DARTs per Account (Annualized)		323	622	(48%)
Consecutive Quarters		1Q2022	4Q2021	% Change
Total Accounts (in thousands)		1,809	1,676	8%
Customer Equity (in billions) <sup>1</sup>	\$	355.9	\$ 373.8	(5%)
Cleared DARTs (in thousands)		2,234	2,162	3%
Total Customer DARTs (in thousands)		2,522	2,436	4%
Clares d Contagnam				
Cleared Customers	¢	2.57	\$ 2.28	Q0/ <sub>0</sub>
Cleared Customers  Commission per Cleared Commissionable Order <sup>2</sup> Cleared Avg. DARTs per Account (Annualized)	\$	2.57 323	\$ 2.38 339	8% (5%)

<sup>&</sup>lt;sup>1</sup> Excludes non-customers.

 $<sup>^{2}\,</sup>$  Commissionable Order - a customer order that generates commissions.

Three Months
Ended March 31,

		2022 (in millions)		2021	
Average interest-earning assets					
Segregated cash and securities	\$	43,287	\$	46,726	
Customer margin loans		47,141		39,964	
Securities borrowed		3,467		5,108	
Other interest-earning assets		8,211		5,416	
FDIC sweeps <sup>1</sup>		2,219		2,817	
	\$	104,325	\$	100,031	
Average interest-bearing liabilities					
Customer credit balances	\$	84,394	\$	77,887	
Securities loaned		11,089		11,117	
Other interest-bearing liabilities		12		138	
	\$	95,495	\$	89,142	
Net interest income					
Segregated cash and securities, net	\$	7	\$	2	
Customer margin loans <sup>2</sup>		149		117	
Securities borrowed and loaned, net		110		175	
Customer credit balances, net <sup>2</sup>		9		9	
Other net interest income 1/3		8		9	
Net interest income <sup>3</sup>	\$	283	\$	312	
Net interest margin ("NIM")		1.10%		1.26%	
Annualized yields					
Segregated cash and securities		0.07%		0.02%	
Customer margin loans		1.28%		1.19%	
Customer credit balances		-0.04%		-0.05%	

<sup>&</sup>lt;sup>1</sup> Represents the average amount of customer cash swept into FDIC-insured banks as part of our Insured Bank Deposit Sweep Program. This item is not recorded in the Company's consolidated statements of financial condition. Income derived from program deposits is reported in other net interest income in the table above.

<sup>&</sup>lt;sup>2</sup> Interest income and interest expense on customer margin loans and customer credit balances, respectively, are calculated on daily cash balances within each customer's account on a net basis, which may result in an offset of balances across multiple account segments (e.g., between securities and commodities segments).

<sup>&</sup>lt;sup>3</sup> Includes income from financial instruments that has the same characteristics as interest, but is reported in other fees and services and other income in the Company's consolidated statements of comprehensive income. For the three months ended March 31, 2022 and 2021, \$1 million and \$8 million were reported in other fees and services, respectively. For the three months ended March 31, 2022 and 2021, \$0 million and \$1 million were reported in other income, respectively.

# Three Months Ended March 31,

	Ended March 51,			
	2022		2021	
	 (in millions)			
Adjusted net revenues <sup>1</sup>				
Net revenues - GAAP	\$ 645	\$	893	
Non-GAAP adjustments				
Currency diversification strategy, net	18		2	
Mark-to-market on investments <sup>2</sup>	29		(99)	
Total non-GAAP adjustments	 47	_	(97)	
Adjusted net revenues	\$ 692	\$	796	
Adjusted income before income taxes <sup>1</sup>				
Income before income taxes - GAAP	\$ 394	\$	639	
Non-GAAP adjustments				
Currency diversification strategy, net	18		2	
Mark-to-market on investments <sup>2</sup>	29		(99)	
Total non-GAAP adjustments	 47		(97)	
Adjusted income before income taxes	\$ 441	\$	542	
Adjusted pre-tax profit margin	64%		68%	
J F F	0.70		00,0	

# Three Months Ended March 31,

(in millions)

2021

2022

(in millions)			
¢	72 ¢	107	
<b>J</b>	/3 <b>\$</b>	107	
	4	0	
	7	(22)	
	(2)	4	
	9	(17)	
\$	82 \$	90	
	Three Months		
	Ended March 3	1,	
	2022	2021	
	(in dollars)		
\$	0.74 \$	1.16	
	0.04	0.00	
	0.07	(0.24)	
	(0.02)	0.05	
	0.09	(0.19)	
\$	0.82 \$	0.98	
	99,224,776	91,766,142	
	\$	\$ 73 \$  4 7 (2) 9 \$ 82 \$  Three Months Ended March 3 2022 (in dollars)  \$ 0.74 \$  0.04 0.07 (0.02) 0.09	

Note: The term "GAAP" in the following explanation refers to generally accepted accounting principles in the United States.

<sup>1</sup> Adjusted net revenues, adjusted income before income taxes, adjusted net income available for common stockholders and adjusted diluted earnings per share ("EPS") are non-GAAP financial measures as defined by SEC Regulation G.

- We define adjusted net revenues as net revenues adjusted to remove the effect of our currency diversification strategy and our net mark-to-market gains (losses) on investments<sup>2</sup>.
- We define adjusted income before income taxes as income before income taxes adjusted to remove the effect of our currency diversification strategy and our net mark-to-market gains (losses) on investments.
- We define adjusted net income available to common stockholders as net income available for common stockholders adjusted to remove the after-tax effects
  attributable to IBG, Inc. of our currency diversification strategy and our mark-to-market gains (losses) on investments.

Management believes these non-GAAP items are important measures of our financial performance because they exclude certain items that may not be indicative of our core operating results and business outlook and may be useful to investors and analysts in evaluating the operating performance of the business and facilitating a meaningful comparison of our results in the current period to those in prior and future periods. Our currency diversification strategy and our mark-to-market on investments are excluded because management does not believe they are indicative of our underlying core business performance. Adjusted net revenues, adjusted income before income taxes, adjusted net income available to common stockholders and adjusted diluted EPS should be considered in addition to, rather than as a substitute for, GAAP net revenues, income before income taxes, net income attributable to common stockholders and diluted EPS.

<sup>2</sup> Mark-to-market on investments represents the net mark-to-market gains (losses) on our U.S. government securities portfolio, which are typically held to maturity, investments in equity securities that do not qualify for equity method accounting which are measured at fair value, and certain other investments, including equity securities taken over by the Company from customers related to losses on margin loans.

<sup>3</sup> The income tax effect is estimated using the corporate income tax rates applicable to the Company.